

# WESLEY CHAPEL

## TOYOTA

Dec. 2011

### Happy Birthday!

12-4	PJ Leary a/k/a "Tattoo"	Sales
12-10	Patrick Abad	GM
12-19	George McPherson	Sales
12-25	Jeremy Harper	Parts
12-29	Kelly Heflin	F & I
12-29	Leroy Marsh	Detail

### Congratulations For Your Years Of Service!

12-3	Amado Camilo	4 Years
12-18	Alicia Nolan	2 Years
12-19	Nellie Perez	1 Year



### Top Sales Award

Presented to:  
**Steve Fuentes Internet 25 units**  
**Matt Schemkes Floor 21.5 units**

Wow !!! This was definitely a November to remember !! From day one it seemed that every team member had a goal and went after it! Because of this, November finished as our best month of the year in all departments. We also had our second offsite tent sale at Citrus Park Mall where our team sold 39 pre-owned vehicles..... it was a long 4 days but you wouldn't have known it watching everyone work together so well !! I am ready to follow a fantastic November with an even better December.

Don't forget our first Toyota / Honda Christmas gathering will be held on December 11<sup>th</sup>.

I look forward to meeting everyone's significant other and enjoying the night with our awesome team. Thanks for all you do!

*Patrick V. Abad*  
 General Manager

*Congratulations to Patrick who graduated top of his class from NADA Dealer School!  
 As always, you do us proud!!*



### Dealership donates \$40,000.00 to Moffitt

A portion of each deal for Toyota and Honda combined for an impressive \$40,000 contribution to H Lee Moffitt Cancer Center! Because of our company's generosity and dedication to Moffitt, we will soon be honored with a room named within the Center for Women's Oncology. We are so grateful for our customers and team members who make this possible each year!



Line Technician Josh Vaughn and wife, Jennifer, welcomed their second child Joshua Lee Vaughn Jr. Baby Josh was born 8.7 lbs and 21 inches long. Congratulations Mommy and Daddy!



Alicia Nolan's cat, Max, sitting and watching basketball on TV.



What an awesome event our 3<sup>rd</sup> annual costume contest was! Toyota was represented well and took home top honors thanks to PJ Leary who definitely saw "Da plane Da plane!" Yanelly did us proud with Ursula the Sea Witch and Maria, our beautiful gypsy! A huge thank you to everyone who participated and especially those who took home the Monster Bash Cash!!!

### Technician of the Month

**RAFAEL FERREIRA**  
 Ground breaker for the WC and Accessories Guru!



*"Building Relationships That Last"*

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Dec. 2011

## Happy Birthday

- 12-5 Patrick Jones Sales  
Sean Veilleux Sales
- 12-18 Ray Tedder Service
- 12-20 Kirsten Cox Service

## Congratulations For Your Years Of Service!

- 12-2 Patrick Jones 1 Year
- 12-8 Joe Struzzi 1 Year
- 12-16 Tom Bierstine 1 Year



## Top Sales Award

Presented to

**Lisa Vaccaro - 16.5 Units**  
**Joe Struzzi-Internet-14.5 Units**

It's been a great first year at the Honda store and we have broken almost every record in every department. On top of the amazing records, I have seen almost every one of you give your time or financial commitment to help the cause of someone in need. As great as 2011 was, 2012 looks to be even better. We are going to have all new redesigned body style Accord, Civic, CRV, and the Odyssey that just came out. Our whole core line up will be fresh for 2012. Barring any national disasters, we are looking to break the records all over again next year! Thanks for all you guys have done.

Here's to a very exciting future at the WCH!!

Regards,  
*Michael Speigl*  
General Manager



Hey Farouk! If the whole Finance Director thing doesn't work out at least you've got a backup plan! Aaa Huh Huh! Farouk Hosein and Rick Schoen represented WCH at this year's JM&A Cash Bash in Las Vegas!! Great Job Guys!



AWESOME turnout for our Halloween Costume Contest this year! Thank you to Everyone who participated and put forth such Great effort with all the unique costumes!

Just remember kids.... Make sure you brush and floss twice a day, so you don't get a visit from this guy!



Can you imagine being in the car alone looking in your rearview mirror and seeing a head in your back-seat? Yes, that's the shocking experience Kearsten Sears got! Perhaps you can ask her what it was like.



You've heard of the demerit system, restrictions, suspensions, etc. Well, here at Wesley Chapel Honda, WE DON'T PLAY!!! Miss a morning Manager's meeting and you get the String!! Rick Schoen recently experienced this embarrassing punishment.... Is this a trend?



Congratulations to Ashley and Mike Speigl as they welcomed baby Brenton Fain on November 8<sup>th</sup>!

Brenton weighted 8lbs and 11.5 ounces and was 22.25 inches long.

Mike's master plan of having a basketball team is nearly 40% complete with Brenton and Big Brother Braxton!!!



A Big Thanks to Lacey and her mom, Robin, for working with Eric at the Breast Cancer Walk at WireGrass Mall!! Thanks also to Lacey, Daisy and Craig who worked this month preparing dinner at the Ronald McDonald House. Thanks to all of you who give your time for those who need it most!!!



*"Building Relationships That Last"*