

WESLEY CHAPEL

TOYOTA

June 2011

Happy Birthday!

6-19 Cindy Hunter Acct
6-22 Edward Torres Svc

Congratulations For Your Years Of Service!

6-25 Ron Friedel 10 Years
6-11 Oscar Medrano 4 Years
6-2 Brandon Baker 3 Years
6-3 Tyler Hill 3 Years
6-17 Mike Grega 2 Years
6-11 Rafael Londono 1 Year

Welcome Aboard!

New members to the Wesley Chapel Toyota Team: Jeremy Harper, Parts Dept.; Pedro Vargas-Lallave, Technician; Daniel Nelson, Service Valet; Maritza Giannola, Cashier; Kenneth Lim, TXM Tech.; Manuel Fernandes, TXM Tech.



May 21st we are sponsoring the Special Olympics Gold Tour. at Lexington Oaks

May 21st "Wildcat Prowl" at WCHigh

May 21st Auto Expo at WC High

June 26th is our meal packing event. 40,000 meals will be packed for malnourished and starving children. More details to come!

Top Sales Award

Presented to:

Tino Mandarino - 24.5 Units
Steve Fuentes - Internet - 16 Units

*As all of you know, the disaster in Japan deeply impacted the plants where many of our models are produced as well as plants in our country. We are fortunate to announce that all N American plants will be operating at 100% as of June 4th which is months ahead of predictions! While our inventory levels may still be effected, it will not be as severe as originally planned for. **This Is Our Time To Get Better!** Our focus during the next 3 months is very simple: #1. Take care of our customers and #2. Take care of our team members.....These are the 2 principles that make us the best and will carry us through any tough times.*

Thanks for all you do.

Patrick V. Abad
General Manager

Technician of the Month

Joshua Vaughn



University of Toyota Certifications

Thomas Proctor



Certified Expert on Chassis

SOME INTERESTING FACTS THAT NO ONE KNOWS ABOUT!

Alicia Nolan- Our lovely receptionist volunteers at HCI for a program called "Women Helping Women" as well as a program called "Kairos."

Kagan Sharpe- The newest Sales manager admitted he is scared of rollercoasters.

PJ Leary- Salesmen of the month will be married 16 WONDERFUL years in July.

John Choronenko- Our amazing lot porter shyly admitted to being terrified of snakes.

The Ronald McDonald House is a "home away from home" for families of children receiving medical treatment at local hospitals. We have committed to providing meals



once a month to the families that are staying at the home. Last month, our Department Directors made an Italian FEAST! This month, on May 27th, our tech's will be cooking...let's see what they come up with!

The Last of the Mohicans! Happy 3 Years With Williams Automotive Group DBA Wesley Chapel Toyota!

Three years ago Williams Automotive Group took us under their wings. To celebrate our anniversary the original 27 members were treated to a luncheon and gift card presentation. It was a simple yet memorable occasion looking back at the long road we've trotted through to get where we are today and a reassurance of a promising future with this company. On behalf of these members we'd like to extend our most heartfelt gratitude to David Williams for making us feel so special!



DID YOU KNOW... that your Accounting department has over 133 combined years of dealership

"Building Relationships That Last"

WESLEY CHAPEL



June 2011

Happy Birthday!

6-7 Jerry Kazmierczak Svc
6-17 David Sloan Sales
6-29 Jeremy Winger Svc
6-30 Michael Speigl GM

Top Sales Award

Presented to

Lisa Vaccaro - 20.5 Units
Majid Raffoul - Internet-15.5 Units

We would like to congratulate the team on the largest service and sales month this store has ever had since opening the doors. The variable department finished #1 in the district in New Car Sales % of Objective and Service and Parts finished with over \$200K for only the second time ever. We have a ton of great momentum and it is a direct reflection of the great employees we have. I am very proud that you let me work with you every day. Keep up the good work Team Honda!

Regards,
Michael Speigl
Managing Partner

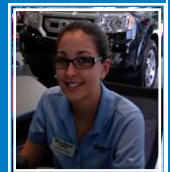


We would like to welcome Michael Spitzig (Service Advisor). Mike is married with four children, a son Kristopher that will graduate high school in June. Daughters Sarah who is in the third grade, Megan two years old and baby Caitlyn six months old.

Mike was in Management in the Hospitality Industry for many years before getting into the Automotive Business in 2000. Mike has been a service advisor for about seven years. He is a Platinum Level service advisor. After a stint as General Manager for a small restaurant chain in North Carolina, Mike and his family moved back to Florida in 2009.

Mike said that it is great not having to drive 47 miles each way to work and that he is looking forward to learning and growing with Wesley Chapel Honda, and is very happy to be here.

We would also like to welcome Alyssa Cavanagh. Alyssa will have a dual role, dividing her time between the cashier's office and the front reception desk. Alyssa is very friendly, outgoing, and always have a nice smile to greet our customers.



Hello. My name is Justin Walker, I am a new Service Advisor at Wesley Chapel Honda. I have been writing service for Honda for the past three years. My wife Kimberly and I recently had our first child, Makenzie Elyse Walker on April 8, 2011. Before I started working for Honda, I was in the United States Air Force. I was staff Sergeant with Security Forces (Military/Security Police). During my time as SP, I guarded Air Force One, in St. Petersburg, Russia and guarded priority level 1,2, and 3 assets including close in security for ICBM missiles and smaller nukes. I was stationed in Aviano, Italy, and Great Falls Montana.

I am very happy to be home, and to be a new member of the Honda Family.



We Would like to welcome Paul Brady- (Service Technician). Paul comes to us with many years of experience as a Certified Technician. He has been in the automotive business since 1993. Paul stated that he is very happy to now work only five minutes from home and looking forward to a long relationship with Wesley Chapel Honda.



Our Red Flags Compliance Department hard at work protecting the dealership from harms way!



“Building Relationships That Last”