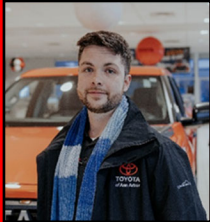




TOYOTA of Ann Arbor

APRIL 2025

Top Sales Award



"Grant's growth and leadership on the sales floor have been truly inspiring. His dedication, work ethic, and ability to connect with customers set a high standard for our team. Watching him elevate his game month after month has been impressive, and I have no doubt that his future is bright. Keep up the outstanding work, Grant—this is just the beginning." - Chris Low

Fixed Ops Team Member of the Month



"Tommy started off as a quick-lube tech and due to his hard work and dedication he has become a key part of our elite team of technicians. He always steps up when help is needed and his willingness and desire to learn doesn't go unnoticed." - Chris Low

GM Message

Team Toyota of Ann Arbor,

April is here, and with it comes a fresh start and new opportunities. We've built strong momentum, and now it's time to take it even further. Every customer interaction matters—whether in sales, service, or support, your dedication drives our success. Let's stay focused, push harder, and continue raising the bar.

-Chris Low

Tampa Trip

Our top performers left the office for a well-deserved trip to Tampa! What happens in Tampa, stays in Tampa but needless to say, they had a great time



Happy Birthday

Benjamin Davila	4/21
Riley Ceglia	4/22
Magdi Khalil	4/29
Rodith Calna	4/29

Congratulations for Your Years Of Service

Marianne Tennant	04/18/11	14 Years
Chelsi Sharpe	04/25/22	3 Years
Lisa Ontko	04/10/23	2 Years
Natasha Drinkard	04/17/23	2 Years
Joshua Luci	04/01/24	1 Year
Nigel Khan	04/05/24	1 Year
Kareem		
Mohammed	04/19/24	1 Year
Jonathan Roden	04/22/24	1 Year



WE Care Employee Relief Fund

We have partnered with Canary to provide a relief fund for our team members! This is designed to act as an emergency fund for when the unexpected happens or disaster strikes. Learn more and/or apply for relief at weauto.grantcircles.org!



NONSTOP Team Member of the Month

"Brandon's #NONSTOP tenacity and determination paid off in a big way—after more than three months of effort, he orchestrated a wholesale order worth over \$100K! His persistence and commitment to long-term success set a powerful example for all of us. Brandon's dedication proves that staying the course and adding value to our customers always pays off. Well done, Brandon—your hard work inspires us all!" - Chris Low

Community Focused

Thank you to everyone who volunteered in February! We were able to add 77 hours to our annual goal!



WE INSPIRE PEOPLE TO GROW, MAKING OUR FAMILIES, TEAM, AND COMMUNITY PROUD



SUBARU of ANN ARBOR

APRIL 2025

Top Sales Award

GM Message

Happy Birthday



"Westan has been a consistent staple on the sales floor, excelling with both his numbers and NONSTOP effort. He continues to master his craft

and diligently follows the process. WE truly appreciate his dedication and hard work!" – Zach Dunning

Another amazing month is in the books! Congratulations on another great sales month—your NONSTOP hard work is truly paying off! Our **service and parts departments** are also showing impressive year-over-year growth. These achievements wouldn't have been possible without the continued support from our **accounting team**. WE want to give a big thank you to everyone who contributed to our **We Care Award ceremony**—your dedication to customer care and our core values is what sets us apart.

Stephen Steffin	4/3
Eric Hanley	4/7
Mineya Weldeab	4/7
Nicole Naughton	4/11
Robert Papa	4/16
Jonathon Bell	4/24
Marissa Moore	4/24
Matthew Pearson	4/24
Aaron Stewart	4/26
Noah Norzaimi	4/30
Westan Arnold	4/30

Congratulations for Your Years Of Service

Mckenzie Thayer	04/05/21	4 Years
Sharif Thabata	04/24/24	1 Year
Beth Chavez	04/29/24	1 Year



Fixed Ops Team Member of the Month

"When you think of our Core Values and one of them being Reliable you can't help

think of Landon. He is a big part of the success in our service lane, actively greeting customers as they pull in and giving them direction, so our lane runs smoothly. He is always willing to jump in where needed and has one of the best attitudes in the store. We are very lucky to have him on our team!" Matt Davis

Let's keep the momentum going and continue delivering excellence. The best is yet to come! – Zach Dunning



NONSTOP Team Member of the Month



"Dan has been an incredible inspiration to everyone he works with. His hard work, dedication, and commitment to the core values of this company never go unnoticed. WE cannot thank you

enough for bringing joy to those around you and consistently being a 10 in everything you do. Your efforts truly make a difference, and WE are grateful to have you on the team!" – Zach Dunning

Trainings

April 7th - 2pm - Doing things different

April 11th - 2pm - Conflict Resolution

April 14th - 1pm - Email Etiquette

April 16th - Walk Around Training for

Service Advisors

April 17th - 2pm - Phone Call Training

April 18th - 1pm - NPS Class

April 21st - 1pm - Goal Setting 101

April 24th - 2pm - Presenting the Numbers



WE had a great time learning a new skill, getting messy, and making pottery at Throw Ann Arbor!

Pottery Night at Throw Ann Arbor

WE had a great time learning a new skill, getting messy, and making pottery at Throw Ann Arbor!

April is Earth Month which means we are celebrating and giving back to Earth in honor of Subaru Loves the Earth Month! We will be distributing trees to our community members on Earth Day to help make it a better, more



4/8	Volunteering at the Community Kitchen
4/9	Volunteering at the Habitat for Humanity ReStore
4/11	Food Truck Friday with Saucy Joe
4/15	Volunteering at Ronald McDonald House
4/22	Earth Day – Subaru Loves the Earth Tree Pick-Up Day

Community focused. Appreciate & Empower. Reliable. Integrity. Nonstop. Great partner to our brands.