



TOYOTA of Ann Arbor

MAY 2026

Top Sales Award



“Federico is once again our Salesman of the Month, this time with an incredible 42 units! His consistency at this level is no accident. It comes from daily discipline,

intentional follow-up, and a relentless focus on taking care of his customers. Month after month, Federico continues to raise the bar and set the standard for what excellence looks like. Outstanding work, Federico. Keep leading the way!”

– Chris Low

Fixed Ops Team Member of the Month



“Zeke earned Fixed Ops Employee of the Month with his positive attitude and strong commitment to his new role. He’s jumped in, taken on every challenge, and

brought great energy to the team. His drive to learn, improve, and support others has made a quick and noticeable impact in the department, keep going! “

– Michael Cooper

GM Message

“May is where momentum starts to separate teams, and this is our opportunity to take control of the pace. As traffic picks up and the market becomes more active, our success will come down to how disciplined we are in the fundamentals, communication, follow up, and delivering a consistent customer experience across every department. Let’s stay focused, hold each other accountable, and continue building on the progress we’ve made. I’m proud of this team and confident that if we stay aligned, May will be a big month for all of us.” – Chris Low

Training

- 5/1 – Product Knowledge
- 5/6 – WE Auto Leadership Class
- 5/6 – Creating a Thriving Culture
- 5/8 – 5 Star Customer Experience
- 5/11 – NPS Class
- 5/11 – Goal Setting 101
- 5/15 – Product Knowledge
- 5/15 – Presenting Numbers
- 5/18 – Managing Perception
- 5/22 – WE Auto Leadership Class - Why not me?
- 5/22 – Doing Things Different #worryfree

Happy Birthday

JON KENNEDY	05/01
ARIANA GONZALES	05/02
LYNN TOBIN	05/06
WILLIAM NARDELLI	05/10
JAMES BOLAY	05/11
EVAN SZMANSKY	05/15
CONNOR HOEY	05/16
FRANK KURGAN	05/17
JASON A WELSH	05/20
SHIH-YU LIU	05/22
STEVE BRAYBROOKE	05/27
JOSHUA ZAVALA	05/30
HUNTER LAMAY	05/31

Congratulations for Your Years Of Service

BRIAN WIDMARK	05/01/2000	26 Years
STEVE BRAYBROOKE	05/12/2008	18 Years
DAVID CLAY	05/02/2016	10 Years
TONY KHALIL	05/28/2019	7 Years
AUSTIN HERTER	05/17/2021	5 Years
VALERIE NIEDERMEIER	05/24/2022	4 Years
BRANDON MCGLASHEN	05/08/2023	3 Years
BREANNA FARGHER	05/24/2023	3 Years
YP CHUNG	05/06/2024	2 Years
FEDERICO HENAO	05/28/2024	2 Years
VINCENT FONTAN	05/06/2025	1 Year

NONSTOP Team Member



“Jeremy is our NONSTOP Employee of the Month because of his relentless hustle and team first attitude. The late nights and extra effort don’t go unnoticed and are appreciated. He shows up, puts in the work, and keeps pushing every day. That

kind of consistency and drive makes a big impact and sets the tone for everyone around him.

Thank you Jeremy for being NONSTOP and setting the standard!” -Michael Cooper

Community Focused

Thank you to everyone who volunteered in March! We were able to add 67.5 hours to our annual goal!



WE INSPIRE PEOPLE TO GROW, MAKING OUR FAMILIES, TEAM, AND COMMUNITY PROUD



SUBARU of ANN ARBOR

MAY 2026

Top Sales Award



"Nate continues to set the standard for what it means to perform at a high-level day in and day out. This isn't just about being at the top of the board, it's about the consistency,

the urgency, and the commitment to maximizing every single opportunity. Nate shows up ready to compete, ready to execute, and it shows in the results.

What separates Nate is his ability to stay locked in regardless of the situation. Whether it's busy day or a slow one, he finds a way to create momentum and deliver. That mindset is exactly what drives this team forward and raises the bar for everyone around him. Great work Nate, keep pushing and setting the pace." -Kevin Kuretich

GM Message

"April was another great month for Subaru of Ann Arbor, and that happened because of the energy, commitment, and the NONSTOP effort this team brings every single day. Sales, Service, Parts, BDC, and our Office team all continue to step up in a big way, and the results show what WE are capable of when WE work together with focus and pride.

Now we are gearing up for our busy months, and that is where great teams separate themselves. This is our time to build momentum, raise the standard, and attack every opportunity in front of us. Let's continue to appreciate and empower one another, stay locked in on our mission, and keep proving what makes this store so special. It is just as important that we continue to show up for our community the same way we show up for each other, because that commitment is a big part of who WE are. WE can do this all day."

-Zach Dunning

Happy Birthday

KYLE JONES	05/08
PETER PITZEN	05/10
MACK JUBRAEL	05/19
SHAWN WRIGHT	05/19
ARIEL ARNETT	05/21
LOUANN DANIELS	05/23
NATHAN BRALEY	05/28
TYLER MORRIS	05/30

Congratulations for Your Years Of Service

AMNIK SINGH	05/16/2022	4 Years
CREED VILLANUEVA	05/15/2023	3 Years
JACOB BOGOSKI	05/16/2023	3 Years
BRYAN ENGLAND	05/24/2023	3 Years
WALKER ALLEN	05/26/2023	3 Years
JACOB WILD	05/29/2023	3 Years
AARON STEWART	05/14/2024	2 Years
ELIJAH LAYER	05/28/2025	1 Year

Fixed Ops Team Member Of The Month



"Katelynne has shown strong growth over the past stretch and is building real momentum in her role as an express technician. Her video inspections continue to improve, with clearer communication and better consistency that helps our guests understand what their vehicles need.

She's also doing a great job staying focused on development—asking questions, refining her process, and taking advantage of opportunities to get better each day. Her confidence and efficiency are continuing to trend in the right direction, and it's making a positive impact on the team.

We're excited to see her keep building on this momentum." -Matthew Davis

NONSTOP Team Member of the Month



"Vanessa embodies what it means to be NONSTOP. The effort, the energy, and the willingness to jump in and help wherever needed does not go unnoticed. She brings a level of consistency and

reliability that the entire team depends on, and she delivers every single day.

It's not just about doing the job, it's about doing it the right way with a positive attitude and a team-first mentality. Vanessa continues to go above and beyond, making an impact behind the scenes that helps keep everything moving at a high level.

We appreciate everything you do, Vanessa.

Keep it going." -Kevin Kuretich

We Care Awards - Thank YOU for CARING



"WE were honored to celebrate together at our 4th Annual WE Care Awards- a night that truly reflected the heart of who WE are.

To everyone who joined us, thank you for showing up, supporting one another, and making the evening so special. And to those who couldn't make it, WE hope to see you next year because Year 5 is going to be BIGGER, BETTER, and full of even more moments worth celebrating.

WE couldn't be prouder of this team. Because of your grit, care, and commitment, WE earned the President's Award, Subaru's Gold HEART Award, and a spot in the Top 20 Best Dealerships to Work For.

To our award winners - congratulations. To our entire team - thank you for CARING every day."

-Your Leadership Team



- 5/6 – Volunteering at The Community Kitchen
- 5/8 – Volunteering with Habitat for Humanity
- 5/14 – Volunteering with Ronald McDonald House
- 5/14 – Volunteering with The Humane Society of Huron Valley
- 5/16 – Volunteering at The Walk, Wag & Run
- 5/16 – Walk, Wag & Run 5K
- 5/19 – Volunteering with Fisher House
- 5/22 – Summer Cook-Out